

Memorandum

TO: TOUCH FOOTBALL AUSTRALIA MEMBERS
FROM: TOUCH FOOTBALL AUSTRALIA BOARD OF MANAGEMENT
SUBJECT: NATIONAL INSURANCE SCHEME
DATE: 10 SEPTEMBER 2009

Touch Football Australia (TFA) manages the national insurance scheme on behalf of all members. This scheme is recognised throughout the sporting industry as "best practice" as it aggregates the fee associated with this crucial component of sport delivery across the entire membership.

The scheme is highly successful and the per team fee has not been altered in close to ten years. In fact, TFA has underwritten increases in the fee including the introduction of GST (a 10% saving to members), as well as other changes in recent times.

The TFA Board recognises that, while it is not an ideal time to be writing to the membership to advise that this must change, it is evident that such costs need to be adjusted to stay in line with the escalating premium.

The Board supported the position that **Effective January 1 2010** (Season 1 2010 – any competition commencing post this date) Touch Football Australia (TFA) will be increasing the per team fee for insurance.

The Insurance Fee per team at all levels including the **Option 1, Option 2 and Junior fee** will be adjusted. TFA will continue to underwrite the escalating costs to a degree to ensure the entire impact is not on the participant.

Insurance Premium

The increased fee will be as follows:

- **Senior Option 1 - \$60 + GST = \$66 inclusive of GST (Total fee to TFA = \$130 + GST or \$143 Inclusive)**
- **Senior Option 2 - \$105 + GST = \$115.50 inclusive of GST (+ Affiliation)**
- **Junior Option 1 - \$20 + GST = \$22 inclusive of GST (+ Affiliation)**
- **Junior Option 2 - \$65 + GST = \$71.50 Inclusive of GST (+ Affiliation)**

Attached is a letter from the insurer in relation to disclosure requirements that all members should be aware of. It is imperative that all parties comply with these requirements of membership, to ensure we have the most appropriate information available that enables TFA to provide the service you expect

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TFA wishes to advise that all members should be aware of the following considerations relating to the adjusted fee:

- The premium has not been adjusted since our partnership with Sportscover commenced in 2000. In discussions with Sportscover, Touch Football is one of the only sports to have provided this type of stability in such a time across the membership.
- TFA has assessed the current trend of decreasing affiliation numbers across the membership, particularly evident at present in our bigger states, meaning fewer teams to cover the increasing premium.
- TFA worked through alterations to the premium to increase the benefit without an alteration to the team fee and will continue to do so. However, the premium charged to TFA has increased annually for the last 5 years due to escalating claims against the benefit provided. Being considerate and prudent in our planning, TFA must now increase the proportion of this premium underwritten by the beneficiaries.
- As stated above the improved understanding of the scheme and its associated benefits has resulted in increased claims on the policy. To that end Affiliates/Members are to be commended for ensuring that the participants are aware of this key benefit. Furthermore, it highlights an environment where we are aware of our obligations to the participant and therefore ensuring they have the benefits they deserve.

TFA will continue to review the scheme to ensure the membership is receiving the best possible product available.

In recent discussions with the insurer it has been clearly evident that the per team rate offered to our members is at a level well ahead of anything that could be delivered without the unified approach of our sport.

Furthermore, TFA believes that such an adjustment now should ensure we are in a position to provide another period of stability in the fee without variation. Management also envisages no immediate change to affiliation fees.

If you require any further assistance or wish to discuss please feel free to contact the Commercial Operations Manager of Touch Football Australia, Mr. Garry Foran, on 02 6212 2800 or garry.foran@ austouch.com.au.

Regards,



Touch Football Australia Board of Management

